Foundation for the Southern Tier Libraries Board meeting Minutes 11.15.2016

Present: Paul Webster, Bonnie Weber, Denise King and Brian Hildreth

The meeting was called to order at 4:12 pm.

There were no items for approval as there were not enough trustees in attendance for a quorum.

Trustees in attendance discussed the 2016 annual appeal and reviewed the process for mailing.

B. Hildreth provided 5-years of historical data regarding Foundation giving. Roughly 135 unique individuals have given to the Foundation since its inception. Specific figures were presented to those in attendance. Taking into account 5-years of data, B. Hildreth indicated "mailing appeal letters to representatives of member libraries is not ideal or effective." These figures will need to be presented to the full board at the next Foundation meeting.

Trustees in attendance indicated the annual appeal letter should be sent to sustaining supporters of the foundation. B. Hildreth said he would work with staff to get mailing ready, which was drafted by J. Phillips. Foundation trustees will be at STLS on Tuesday, December 6th to prepare letters for 2016 mailing.

Respectfully submitted:

Brian Hildreth

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2:57 PM 12/06/16

Southern Tier Library System **Unpaid Bills Detail** As of December 9, 2016

Doc. #16-145

Туре	Date	Num	Due Date	Aging	Open Balance
Abola, Richard	42/2/2042		10/0/0010		
Bill Total Ahola, Richard	12/9/2016	4th Q	12/9/2016		73.44 ✓
Black's Auto Service					73.44
V e∕ill	12/9/2016	95035	12/9/2016		33.95
✓Bill	12/9/2016	95531	12/9/2016		33.95
Total Black's Auto Service Cappadonia, Keturah	е				67.90
Bill	12/9/2016	2016	12/9/2016		100.00
Total Cappadonia, Ketura	ah				100.00
CDW4G	12/0/2016	CDD	12/0/2016		205.04.
Bill	12/9/2016 12/9/2016	GDD GCM	12/9/2016 12/9/2016		285.84 9 5.28
Bill	12/9/2016	GDH	12/9/2016		95.28
Total CDW-G					476.40 🗸
Corning Natural Gas Bill	12/9/2016	Nov 2	12/9/2016		88.52
Total Corning Natural Ga	s				88.52
Dicrence, Tara Bill	12/0/2016	2016	12/0/2016	27	207.204
O Bill	12/9/2016 12/9/2016	2016	12/9/2016 12/9/2016		287.281 (94)30 00 June 1
Total Didrence, Tara					382.18
Energy Cooperative of	America 12/9/2016	733779	12/9/2016		259.10
Total Energy Cooperative	e of America				259.10
Isaac Hvac Bill	12/9/2016	3039	12/9/2016		340.00 /
Total Isaac Hvac					340.00
King, Denise Bill	12/9/2016	2nd 3	12/9/2016		435.78
Total King, Denise					435.78
Mikols. Eric O Bill	12/9/2016	2016	12/9/2016		(96.650) much
Total Mikols. Eric					96.65
NYS & Local Employees Bill	s Retirement 12/9/2016	5078	12/9/2016		85,981.00
Total NYS & Local Emplo	oyees Retiremen	nt			85,981.00
NYSEG Bill	12/9/2016	Nov 2	12/9/2016		302.28 ✓
Total NYSEG					302.28
Overdrive	40/0/0040		10.000010		
yBill VBill VBill	12/9/2016 12/9/2016	1453 1453	12/9/2016 12/9/2016		178.99) 101.94)
V Bill	12/9/2016	1453	12/9/2016		173.94 🗸
Gill Bill Gill Jaill	12/9/2016 12/9/2016	1453 1453	12/9/2016 12/9/2016		929.84 / 1,488.42 /
	12/9/2016	1453	12/9/2016		15.99 🗸
PAII	12/9/2016 12/9/2016	1453 1453	12/9/2016 12/9/2016		237.50 V 472.82 V
Bill Bill	12/9/2016	1453	12/9/2016		78.37 🗸
Bill	12/9/2016 12/9/2016	H-003 1453	12/9/2016 12/9/2016		3,000.00 V 4,383.39
Total Overdrive					11,061.20

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Southern Tier Library System Unpaid Bills Detail As of December 9, 2016

Туре	Date	Num	Due Date	Aging	Open Balance
SirsiDynix #774271 Bill	40/0/0040	" (OD	10/2/2010		
	12/9/2016	IVCP	12/9/2016		14,982.00
Total SirsiDynix #77427					14,982.00
Southern Tier Network		046	12/0/2016		4 000 00 1
Bill	12/9/2016 12/9/2016	946 947	12/9/2016 12/9/2016		1,000.00 ∨ 3,250.00 ∨
Total Southern Tier Net		0.17	12,0/2010		4,250.00
Sputhern Tier Wireles	e Inc				1,200,00
Bill	12/9/2016	13750	12/9/2016		93.95
Total Southern Tier Wir	eless Inc				93.95
Staples Business Adv	rantage				
Bill	12/9/2016	8041	12/9/2016		185.53
Bill	12/9/2016	\8041	12/9/2016		20.49 🗸
Total Staples Business	Advantage				206.02
TERACAI					
V Bill	12/9/2016	8055	12/9/2016		639.66 ~
Total TERACAI					639.66
Time Warner Cable	101010010	0004	10/0/00		
√B/III	12/9/2016 12/9/2016	2021 2029	12/9/2016 12/9/2016		23.00 ✓ 1,000.00 ✓
Bril	12/9/2016	2023	12/9/2016		45.00
VBiii	12/9/2016	2028	12/9/2016		234.99
Bill	12/9/2016	2028	12/9/2016		92.95
VBill	12/9/2016	2021	12/9/2016		45.00 🗸
Total Time Warner Cab	ile				1,440.94
United States Postal S					
✓Bill	12/9/2016	Nov 2	12/9/2016		1,000.00
Total United States Pos	stal Service				1,000.00
Verizon L Bill	12/9/2016	Dec 2	40/0/0040		1-12 A M
	12/9/2016	Dec Z	12/9/2016		471.45
Total Verizon					471.45
Verizon Wireless Bill	12/0/2016	9775	10/0/2016		040 74 /
	12/9/2016	9//5	12/9/2016		213.71 ✓
Total Verizon Wireless					213.71
Wegmans Bill	12/9/2016	0312	12/9/2016		17.95 ~
Total Wegmans	12/0/2010	0012	12/0/2010		17.95
₩ E X Bank					17,35
Bill	12/9/2016	4774	12/9/2016		1,098.59
Total WEX Bank					1,098.59
ra1					an an order to be a second to the second to
ΓAL					\$ 123,897.

3:10 PM 11/21/16

Southern Tier Library System Unpaid Bills Detail As of November 25, 2016



Туре	Date	Num	Due Date	Aging	Open Balance
Archer, Philip	11/25/2016	4th Qt	11/25/2016		296.46
Total Archer, Philip					296.46
O AT&T Bill	11/25/2016	4021	11/25/2016		1,248.99
Total AT&T					1,248.99
Barcodes Inc	11/25/2016	CI802	11/25/2016		234.00
Total Barcodes Inc					234.00
Cappadonia, Keturah Bill Bill	11/25/2016 11/25/2016	2016 NYLA	11/25/2016 11/25/2016		298.08 100.00 = pulp 70
Total Cappadonia, Ketur					398.08
()Casella Waste Services Bill	11/25/2016	1744	11/25/2016		85.05
Total Casella Waste Ser	vices				85.05
○ Decker, Lynnette	11/25/2016	4th Qt	11/25/2016		81.00 🗸
Total Decker, Lynnette					81.00
Eastern Managed Print Bill	Network 11/25/2016	IN462	11/25/2016		325.35 \int
Total Eastern Managed F	Print Network				325.35
Ĉ Empire Natural Gas Bill	11/25/2016	WST	11/25/2016		8.51
Total Empire Natural Gas	5				8.51
Ç English, Darleen Bill	11/25/2016	Medic	11/25/2016		37.00
Total English, Darleen					37.00
Envision Rx Plus Bill	11/25/2016	Mack	11/25/2016		41.20
Total Envision Rx Plus					41.20
Fayley, Amanda Bill	11/25/2016	2016	11/25/2016		225.72
Total Farley, Amanda					225.72
∂ First Bankcard Û Bill Û Bill	11/25/2016 11/25/2016	4418 4418	11/25/2016 11/25/2016		1,425.38 454.08
Bill Defil	11/25/2016 11/25/2016	4418 4418	11/25/2016 11/25/2016		655.40 / 619.14 /
8 1	11/25/2016	4418	11/25/2016		622.00
O Bill	11/25/2016 11/25/2016	4418 4418	11/25/2016 11/25/2016		3,174.76 1,077.87
Total First Bankcard					8,028.63
Friendly Freds Bill	11/25/2016	19581	11/25/2016		679.27 🗸
Total Friendly Freds					679.27
© Frontier Communicatio	ns 11/25/2016	Nov 2	11/25/2016		141.22 \int
Total Frontier Communic	ations				141.22
CHallahan, Sheila Bill	11/25/2016	Medic	11/25/2016		37.00
Total Hallahan, Sheila					37.00

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Southern Tier Library System Unpaid Bills Detail As of November 25, 2016

/ Туре	Date	Num	Due Date	Aging	Open Balance
⊳Harris, Roseanna Bill	11/25/2016	Medic	11/25/2016		37.00 🗸
Total Harris, Roseanna					37.00
Hersh, Anne AlA Archite Bill	ect 11/25/2016	Datafl	11/25/2016		79.97
Total Hersh, Anne AIA A	rchitect				79.97
[⊘] Hølden, Loretta					/
Bill	11/25/2016	Medic	11/25/2016		37.00
Total Holden, Loretta					37.00
Ingram Library Services		200001985400	to a construence series		/
∂ UBIII	11/25/2016 11/25/2016	9536 9555	11/25/2016 11/25/2016		71.00 72.00
		3000	11123/2010		143.00
Total Ingram Library Sen	rices				145.00
○∟MicPherson, Marcia Bill	11/25/2016	Medic	11/25/2016		37.00
593719351		1410010111	11120/2010		37.00
Total McPherson, Marcia	5				37.00
Nelson, Jane	11/25/2016	Medic	11/25/2016		37.00
Total Nelson, Jane	11/20/2010				37.00
ONYSHIP					07.00
Bill	11/25/2016	506	11/25/2016		16,969.70
Total NYSHIP					16,969.70
Overdrive					,
S C C C C C C C C C C C C C C C C C C C	11/25/2016	1453	11/25/2016		120.88
D E III	11/25/2016	1453	11/25/2016		213.91
Bill Bill	11/25/2016 11/25/2016	1453 1453	11/25/2016 11/25/2016		225.00 313.82
Bill	11/25/2016	1453	11/25/2016		242.82
₹ Bill	11/25/2016	1453	11/25/2016		160.00
Total Overdrive					1,276.43
D Passage, Mary					1
Bill	11/25/2016	Medic	11/25/2016		37.00 ✓
Total Passage, Mary					37.00
Peer 2 Peer University	Inc				/
Bill	11/25/2016	2016	11/25/2016		500.00
Total Peer 2 Peer Univer	sity Inc				500.00
Poppendeck Caroline					222.12
Bill	11/25/2016	2016	11/25/2016		292.19
Total Poppendeck Caroli	ne				292.19
	11/25/2016	Madia	11/25/2016		37.00
V Bill	11/25/2016	Medic	11/25/2016		
Total Quiggle, Mary Kay					37.00
୍ର (Radigan, Barb Bill	11/25/2016	JobN	11/25/2016		43.20
	11/25/2010	JUDIA	11/25/2010		
Total Radigan, Barb					43.20
○ Retterer & Sons LLC Bill	11/25/2016	RS-1	11/25/2016		375.00 🗸
Total Retterer & Sons LL	.C				375.00
Southern Tier Wireless	Inc 11/25/2016	13227	11/25/2016		93.95
Total Southern Tier Wire	less Inc				93.95

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Southern Tier Library System Unpaid Bills Detail As of November 25, 2016

Туре	Date	Num	Due Date	Aging	Open Balance
Q Staples Business Adva Bill	ntage 11/25/2016	8041	11/25/2016		8,687.52
Total Staples Business A	Advantage				8,687.52
0 Superclean					/
Bill	11/25/2016	110416	11/25/2016		850.00
Total Superclean					850.00
Thetford's Towing & Re	11/25/2016	22983	11/25/2016		558.00
Total Thetford's Towing 8		22000	7 1720720 10		558.00
C Time Warner Cable	a recovery				330,00
Bill	11/25/2016	2029	11/25/2016		1,015.00 1
⇔ Bjill	11/25/2016	2028	11/25/2016		146.40
الزهران	11/25/2016	2021	11/25/2016		227.82
	11/25/2016	2028	11/25/2016		25.00
~ / / / / / / / / / /	11/25/2016	2029	11/25/2016		10.00
C Bill	11/25/2016	2029	11/25/2016		1,000.00
V	11/25/2016	2021	11/25/2016		139.99
Total Time Warner Cable					2,564.21
United Healthcare Insu	rance Company				/
√Bill	11/25/2016	Dec 2	11/25/2016		187.75
Total United Healthcare I	nsurance Comp	any			187.75
Wigg, Ristiina		25144 12			/
Bill	11/25/2016	Medic	11/25/2016		37.00 /
✓Total Wigg, Ristiina					37.00
∜Wilson, Candy					/
√ Bill	11/25/2016	JobN	11/25/2016		24.84
Total Wilson, Candy					24.84
TOTAL					44,772.24
					\$ 44,672.24
					(3)

Doc. #16-146

Deposit Summary

12/6/2016 4:11 PM

Summary of Deposits to 1202 · Cash - Money Market on 12/06/2016

Chk No.	PmtMethod	Rcd From	Memo	Amount
263	Check	Bath	Check From Southern Tier West Devel	9,267.80
13964	Check	Cuba		91.83
2617	Check	Friendship		116.41
011614	Check	Dundee		468.00
012764	Check	Penn Yan		30.00
0000670338	Check	Utica National Insurance Group	2004 Hundai Santa Fe Tow	558.00

Less Cash Back:

Deposit Total: 10,532.04

Page 1

Summary of Deposits to 1202 \cdot Cash - Money Market on 11/25/2016

Chk No.	PmtMethod	Rcd From	Memo	Amount
1584	Check	CCLD-Elmira		5,118.09
1854	Check	CCLD-Elmira		2,848.87
1533	Check	Corning		476.82
Less Cash B	ack:			
Deposit Tota	nl:			8,443.78

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Summary of Deposits to 1202 \cdot Cash - Money Market on 11/17/2016

Chk No.	PmtMethod	Rcd From	Memo	Amount
9018	Check	Cleary, Jule	Health Ins	129.20
187	Check	Hornell	Freegal	676.50
13937	Check	Cuba	IT Contracts	391.83
3797	Check	Wayland	IT Contracts	3,427.30
3054	Check	Jasper	IT Contract - Freegal	33.90
1516	Check	Corning	Pass Thru	870.82
4242	Check	Bolivar	IT Contracts-TWC rebill	43.43
Less Cash Ba	ick:		*	

Deposit Total:

5,572.98

RFP Response: Consultant Vehicle Purchase Southern Tier Library System

Doc. #16-148

DealershipPriceSimmons Rockwell\$ 23,499.00Matthews Auto\$ 23,600.00Maguire Cars\$ 23,999.00

Monthly System Management Team & Divisional Reports December 20, 2016



Office of the Executive Director by Brian Hildreth, Executive Director Division of Library Sustainability and System Resources

The Executive Director's office spent the months of November and December participating in the following activities:

- November 17, conducted new director orientation at David A. Howe Public Library and attended the Penn Yan Public Library board meeting to discuss connecting to STN fiber.
- November 21, participated in a Department of Labor webinar pertaining to new Fair Labor Standard Act.
- November 23 25, Vacation Day and Thanksgiving Holiday.
- November 30, attended the Directors Advisory Council meeting at Dormann Library to discuss council priorities as an element of Plan of Service. Met with STN and ECC Technologies to discuss connecting remaining Steuben and Yates county libraries to STN fiber. Visited Prattsburg Library to discuss sustainable funding.
- December 2, attended a member library conference panel discussion hosted by STLS to share ideas about recent NYLA conference in Saratoga Springs.
- December 6, with Margo Gustina, facilitated a funding referendum discussion group with other library system directors and staff. Presented on STLS' Sustainability Module. Attended the Canisteo Library's board meeting to discuss funding and association roles.
- December 7, met with representatives from CCLD regarding STLS' cataloging of microfilm materials at Steele Memorial Library. Attended a board meeting with Alfred and Almond libraries to discuss sustainable funding.
- December 12, attended a board meeting with Avoca and Howard libraries to discuss sustainable funding.
- December 13, provided testimony before Assembly Standing Committee on Libraries & Education Technology in Albany. Discussed STLS Fiber Projects and need for increased State Funding.
- Participated in STLS Board of Trustee's committee meetings as regularly scheduled. Also attended monthly NYLA, PULSIDO and State Library conference calls.

Member Services by Margo Gustina, Trustee Development Consultant Division of Library Sustainability and System Resources

November was so full of fun stuff, I am abandoning my typical report style to talk about the super fun. We'll start with the NYLA conference in Saratoga Springs. My time there was active (I presented at two sessions, Hooray for Freedom! and Libraries a Powerful Platform for Change, negotiated a grant partnership with the US Green Building Council, and facilitated the Rural Libraries Round Table and booth), but my most exciting new relationship was with Paul Mays, library architect and public library system trustee. We are working together on a project to assist STLS member libraries with facility planning, both through a workshop with Paul and a library existing conditions report pilot. More details on that to follow next month!

Genesee Library in Little Genesee and I met in November, and the board is actively considering automation. This library is our last non-automated public library and has a history of challenges. Their current director and board are keenly interested in moving into the future providing their local community with the best services their geography and resources allow. I think in the next few years they will surprise us with growth and innovation previously unthinkable in that library. I am so very excited for them.

STLS began firming up our strategic goals through silo-busting team work. I have always been honored to work here. I am pushed professionally in ways I have never been pushed before. In November, I found a new appreciation for my colleagues willing to stretch their abilities and rethink their current work to allow for higher impact collaborations across divisions, domains, and work styles. I feel very proud to be a part of the great work we have mapped out together. Again – more details to follow in coming months! Ooh! Speaking of strategic planning, in November I was invited to facilitate a goal setting session with the Director's Advisory Council that worked really well and to begin working on strategic planning with the Dormann Library in Bath.

I am writing this after giving a workshop called "What Am I Doing Here?" to directors and trustees. You'll hear more about that next month, but I wanted to share something that struck me as I looked out at the folks in attendance this morning: every month, sometimes every week, I see an ever growing commitment to raising the bar in service to our communities. It is pretty stinking dynamite.

Professional Development & Outreach by Alfonso Oliveras, Director of Professional Development & Outreach Division of Professional Development and Library Outreach

On November 17th, I collaborated with Caroline Poppendeck (Adult Services Librarian at CCLD) to present a JobNow workshop for member library staff at the Watkins Glen Public Library. JobNow (provided by CCLD through central book aid funding), contains various tools to assist job seekers including live assistance for searching, applying and preparing for jobs.

- I attended a program entitled, Expanding Your Library's Reach through Traditional Marketing, Social Media, and Effective Web Design at the Finger Lakes Library System's headquarters on November 18th. The presenter provided various ideas for marketing library services (both in the virtual and physical space).
- I provided a primer for using our PrintrBot 3D printer for staff at the Dormann Public Library on November 21st. They will be using the printer for a program in January of 2017.
- I met with staff at the Allegany County Employment & Training Center on November 29th. The purpose of the meeting was to brainstorm ideas for interagency collaboration with member libraries in Allegany county. An upcoming open house event is being planned.
- I conducted a STLS Digital Library meeting on Wednesday Dec 7th. Representatives from Overdrive provided information on new developments with the website, apps, and the online support submission form. Staff from eight member libraries were in attendance.

Youth Services & Interlibrary Loan by Lorie Brown, Youth Service Consultant and Head of ILL Division of Professional Development and Library Outreach

- Attended the New York Library Association conference. The annual statewide conference provides a terrific opportunity to learn and, most especially, network with colleagues from across the state.
- Presented a program for staff from member libraries on incorporating music into storytimes. Some activities in this workshop were funded from the NYS Family Literacy Library Services Grant project. Attendees created song cubes to use in their storytimes. Websites with appropriate music and activities were shared.
- Continue to facilitate interlibrary loan concerns. Scheduling appointments to train staff at libraries who weren't able to attend trainings during the summer months. Working to complete and tidy up all concerns with OCLC WorldShare Resource Sharing to officially no longer subscribe to their services.
- Continuing to tidy up from the painting/moving/reorganization project.
- Connected with representative from Freegal and their marketing team to create a flyer and bookmark highlighting children's music available with a library card.
- Presented a workshop on Early Literacy to child care providers with Child Care Aware.
- Planned, with Al Oliveras, Meet the Vendor events featuring Ingram and Baker & Taylor.
- Planning and preparing for 2017 learning opportunities. Currently have 3 day-long Youth Services events planned: March—Summer Learning; April—B'tween Programming with Lisa Kropp; and Transforming Storytimes with Betsy Diamant-Cohen.

Information Technology by Ken Behn, Assistant Director – Head of IT Division of Information Technology & Digital Resources

- In November there were 190 Help Desk Requests processed. After hours or urgent support was provided 14 times and 4 visits to libraries were made.
- In person and remote meetings with USAC, Citrix, ECC, Teracai, Four County Library System, NCLS, MYLS, SirsiDynix and attendance at NYLA.
- The installation of WiFi and Security Appliance hardware from the FY2015 e-rate Category 2 funding was done at more libraries. There are 3 libraries remaining needing new WiFi and Security Appliance device installation.
- Much time was spent creating 7 documents and answering 6 requests for information for e-rate 471 PIA review. We received \$36,000 in e-rate reimbursements for FY2015 and funding commitments totaling \$104,000 for FY2016.
- A STLS employee was hired for the part-time ILS Specialist position.

Information Technology by Mandy Fleming, ILS & Technical Services Manager Division of Information Technology & Digital Resources

- November was another high volume month for cataloging and processing.
- Alex and I attended NYLA where we learned from presenters and other attendees and brought back new ideas to try here.
- Began training Kylie, our new part-time ILS Specialist.
- Worked with Margo on a peak hours of circulation report in Director's Station.

2017 Board Meeting Dates & Locations

Board of Trustees



January 17 - Southern Tier Library System, Painted Post

March 21 - Southern Tier Library System, Painted Post

April 18 - Dorman Library, Bath (Steuben County)

May 16 - Penn Yan Public Library, Penn Yan (Yates County)

June 20 - Horseheads Free Library, Horseheads (Chemung County)

July 18 - Watkins Glen Free Public Library (Schuyler County)

September 19 - Cuba Circulating Library Association (Allegany County)

October 17 - Southern Tier Library System, Painted Post

November 21 - Southern Tier Library System, Painted Post

December 19 - Southern Tier Library System, Painted Post

All meetings begin at 2:00 pm and are open to the public and STLS member libraries.